



NAP CONNECTIONS

Native Americans in Philanthropy's Monthly Newsletter

View the entire newsletter on our [website!](#)

NAP NEWS

A Message from our CEO:

Dear Relatives,

Cante Waste ya Nape Ciyu zape ye (I shake your hand with a good heart in Lakota). I am very honored to be in this moment with Native Americans in Philanthropy celebrating 25 years of philanthropy expertise!



This fall we continue to strengthen community relationships with educational events. Our popular workshop "[Your Living Legacy](#)" supports healthy and sustainable Native communities. Additionally, our new event "[For Tribal Government: IRC 7871 and PL 638](#)" focuses on how to work with tribal programs and Native nonprofits.

Be sure to read our Member News, which includes an article focusing on investing grants towards arts and culture (Dreamstarter), as well as investing in Indian philanthropy (Northwest Area Foundation's Presidential Grant to Tiwahe Foundation). Our board member emeritus, Louis Delgado, shares a new resource: Baseline Funding Data: Report #2 Fiscal Years 2013 & 2014, which centers on current funding trends to Native organizations in Chicago.

We are also improving communication with our membership through technology with our new app "Native Americans in Philanthropy" and a new "Member Listening Circle" to create more channels for engagement and feedback.

I am enjoying meeting many members who lead non-profits and foundations, as well as our partners nationally. Our work with members to engage reciprocity, collaboration, sharing best practices and networking to support healthy Native communities (urban, rural and tribal) is well known within the philanthropy field...and this is due to all of your hard work in your communities.

Wopila (deep gratitude),
Sarah Eagle Heart

Follow me on Twitter! [@ms_eagleheart](#)

Follow Us!

Get the latest NAP news, job alerts, funding opportunities and more on Twitter ([@NativeGiving](#)), [Facebook](#), and [LinkedIn](#). Follow, mention, or tag us in your posts. Be sure to share your research, events and news. Use: #NativeGiving.

NAP App Coming Soon

The NAP App is almost here! Launching on October 19th, you'll be able to download our Native Americans in Philanthropy app and get all the latest NAP news, events, and program info right on your phone. Look for more information to come.

Give to the Max Day 2015

The biggest giving day, **November 12**, is coming! Think of NAP in your giving on Give to the Max Day. Make your donates [here](#).



Member Listening Circle: Talk to NAP staff!

Meet our new CEO Sarah Eagle Heart and learn about our upcoming events. We invite members of NAP to use this space to provide feedback, connect to the organization and share with us any new programming or events you'd like our network to know about. November 12 at 11:00am - 11:45am CST. Register ahead of time [here](#).



MEMBER NEWS

RFP: Fundraising Consultant AICAF

American Indian Cancer Foundation (AICAF) seeks an experienced and well-qualified fundraising consultant. More information can be found [here](#).



First Nations Development Institute Awards \$165,000 in Grants to Six Native American Organizations and Tribes

First Nations Development Institute (First Nations) today announced the awarding of four grants to Native nonprofit organizations and two grants to tribes through its Native Arts Capacity Building Initiative (NACBI). Learn more [here](#).

Running Strong Announces Second Year of \$10K Dreamstarter Awards!

Our friends at Running Strong for American Indian Youth have just opened applications for the second year of the Dreamstarter grant program. Do you know a young person who would make a great Dreamstarter? Find out more information [here](#).



Northwest Area Foundation's Presidential Grant Invests in the Power of Endowed, Native Philanthropy

The Northwest Area Foundation has awarded a \$1 million Presidential Grant to Tiwahe Foundation, an emerging Native community foundation that serves the Twin Cities area, for its "Investing in Indian Philanthropy" project. Read more [here](#).

PHILANTHROPY NEWS

Tribal Nations Win \$940 Million

It took 22 years of litigation and three more of negotiation, but one of the largest tribal class-action suits in history has been settled-in favor of the tribes. More [here](#).

Racial Identity Controversy at Dartmouth's Native American Program

When people of color "choose" to be white, odds are it is difficult to pull off. Read more from the article [here](#).

Philanthropy's next generation

Think of the term "philanthropist," and you might think of billionaires who give fortunes to institutions and have their names on hospital wings and university buildings. Read more [here](#).

EVENTS

Tools for Advancing Diversity, Equity & Inclusion Webinar

October 22 | Online

Join us for this session and learn how to best advance diversity, equity and inclusion in your organization. [Register now!](#)

Philanthropy Southwest Annual Conference

October 22-24, 2015 | Santa Fe, NM

Registration is open to trustees and staff of grantmaking organizations and provides the opportunity to connect with fellow philanthropists located or making investments in the Southwestern United States. [Register here.](#)

Grantmakers in Aging (GIA) Annual Conference

October 28-30, 2015 | Washington, DC

At the GIA 2015 Annual Conference, the brightest thinkers on the vanguard of aging philanthropy will discuss their visions for the future and describe how we can meet that future together. More information [here.](#)

Building Bridges to Work with Native Nonprofits

October 28 | In Person or Online

Learn how to make your organization and its programs more accessible to Native American clients. [Register here.](#)

More events on our [website!](#)

RESOURCES

Report: Funding to Native organizations in Chicago

Chicago American Indian Community Collaborative (CAICC) recently released *Baseline Funding Data: Report #2 Fiscal Years 2013 & 2014*. Learn more and where to download the report [here.](#)

Philanthropy Advocacy Playbook

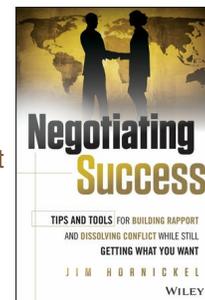
Is your foundation interested in confidently supporting advocacy? Alliance for Justice's new Philanthropy Advocacy Playbook is for you! Learn more [here.](#)

CAUSEPLANET CORNER

NAP Members can download this Page to Practice™ book summary for FREE thanks to NAP's partnership with CausePlanet. Click here to learn [more.](#)

[Negotiating Success: Tips and Tools for Building Rapport and Dissolving Conflict While Still Getting What You Want](#) by Jim Hornickel

- Understand the four primary negotiating styles and how to work with them.
- Learn why it's important to use positive psychology to unite parties and aim for mutuality so both parties get as much of what they want as possible.
- Discover creative approaches for achieving mutual satisfaction and integrating the six principles of ethical influence.
- Practice the art of responsiveness, empathy, service, respect, esteem, courage and truth telling.



[The worst of economic times brought out the best in nonprofits](#)

By Erica McGeachy Crenshaw

"A crisis is a terrible thing to waste," American economist and NYU professor Paul Romer was credited for saying in 2004.

[Nonprofit leaders: Does your negotiating style affect your conversations](#)

"All conversations are negotiations."



Want to contribute to NAP Connections?

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